



# Small-Scale Manufacturing & Making Great Places

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ROBIN E  
Liz Save  
Geo-brick  
Geo-birth  
Geo-TY  
Geo-Conn  
Geo-baby  
Geo-Cou  
80x  
6  
225





Production in the city is key to  
having a strong local economy  
with strong neighborhoods



People as an amenity & production as a source of local pride



What kind of neighborhood?

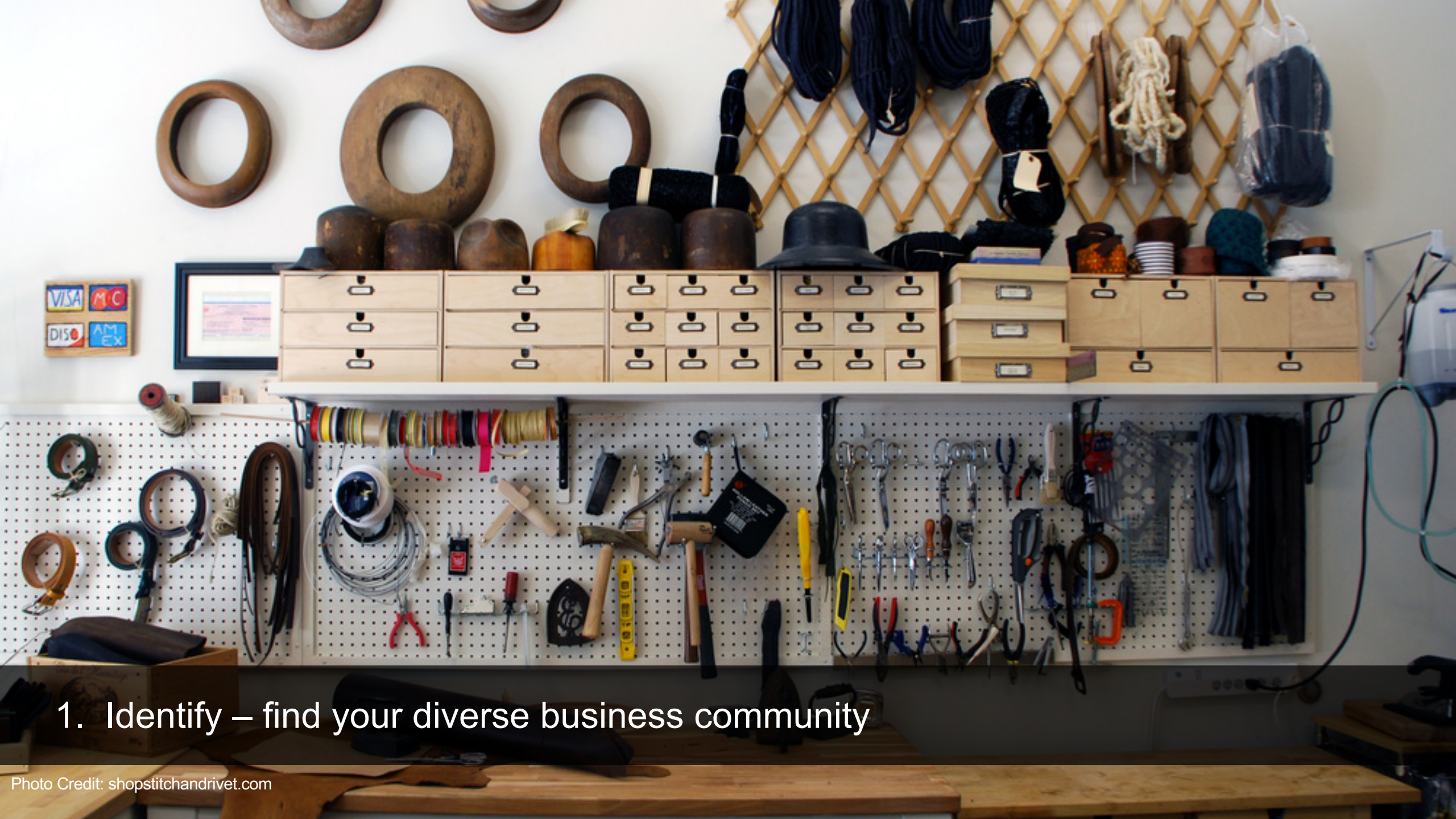
What kinds of jobs?

Who owns the businesses?

Investing in space for small-scale  
production businesses is a public good

And good for real estate

How do we create it?



1. Identify – find your diverse business community



## 2. Convene - Build from local skills, your history, & local cultures



ST. LOUIS **MAKES**



3. Connect - businesses & target places



#### 4. Code for it – new construction & REUSE



New Market Tax Credits/Historic  
Preservation Tax Credits

Community Land Trust

Community Development Corporation

EB-5 Investments

Underwrite projects to include low-cost  
maker leases

5. Fund it (and talk to the developers)





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A close-up, artistic photograph of several interlocking metal gears. The gears are made of a dark, possibly steel or iron, material and show signs of wear, including rust and discoloration. The lighting is dramatic, highlighting the teeth of the gears and creating deep shadows.

Reinvent | Reposition | Revitalize